

## From **Brooms** to **Brains**: The Strategic Turnaround of a 4.5 MW Solar Asset.

A data-driven case study on escaping the 'Availability Trap' and unlocking the true value of renewable energy portfolios.



# The Solar Turnaround: How Data Revitalised a 4.5 MW Plant

## The Problem: The 'Availability Trap'

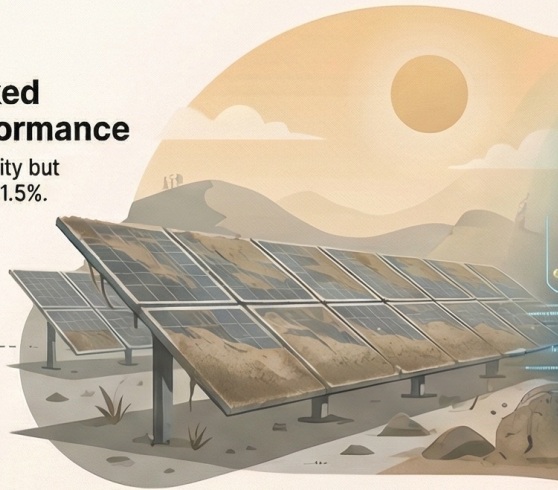
### High Uptime Masked Severe Underperformance

Plant reported 98.5% availability but Performance Ratio was only 71.5%.



### Caused by the Outdated 'Broom Model'

A reactive maintenance approach reliant on manual labour and fixed schedules, not real-world conditions.



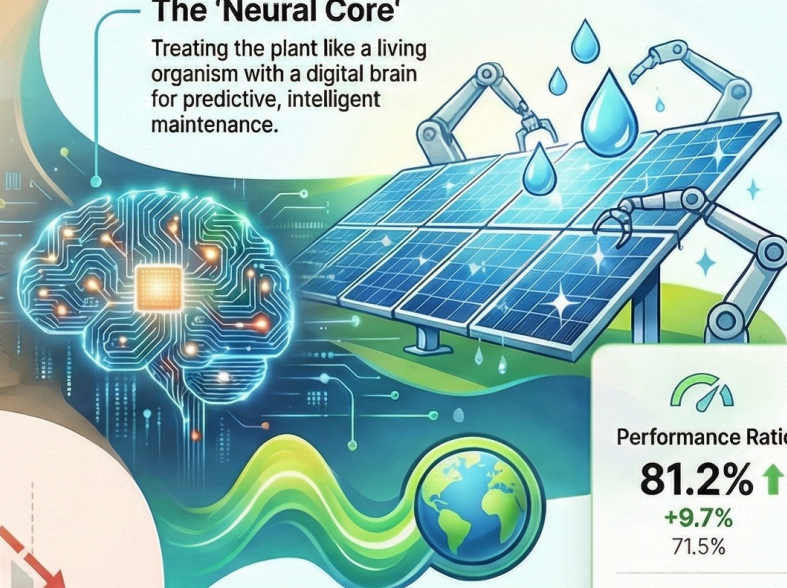
### Critical Failures Were Ignored

Issues included cemented dust blocking panels and overheating inverters throttling power during peak hours.

## The Solution & Results: The 'Neural Core' Turnaround

### A New Approach: The 'Neural Core'

Treating the plant like a living organism with a digital brain for predictive, intelligent maintenance.



### 0.3 Million Litres of Water Saved Annually

Achieved by shifting to smart, condition-based hybrid cleaning methods.

### +800 Metric Tons of CO<sub>2</sub> Offset Annually

The 16% increase in clean energy generation created a measurable "Carbon ROI".

Performance Ratio  
**81.2% ↑**  
+9.7%  
71.5%

Annual Generation  
**+1.10**  
Million Units  
+1.10 Million Units

Net Operational Income

**₹3.2 Crores**

**+₹39.6 Lakhs Gain**

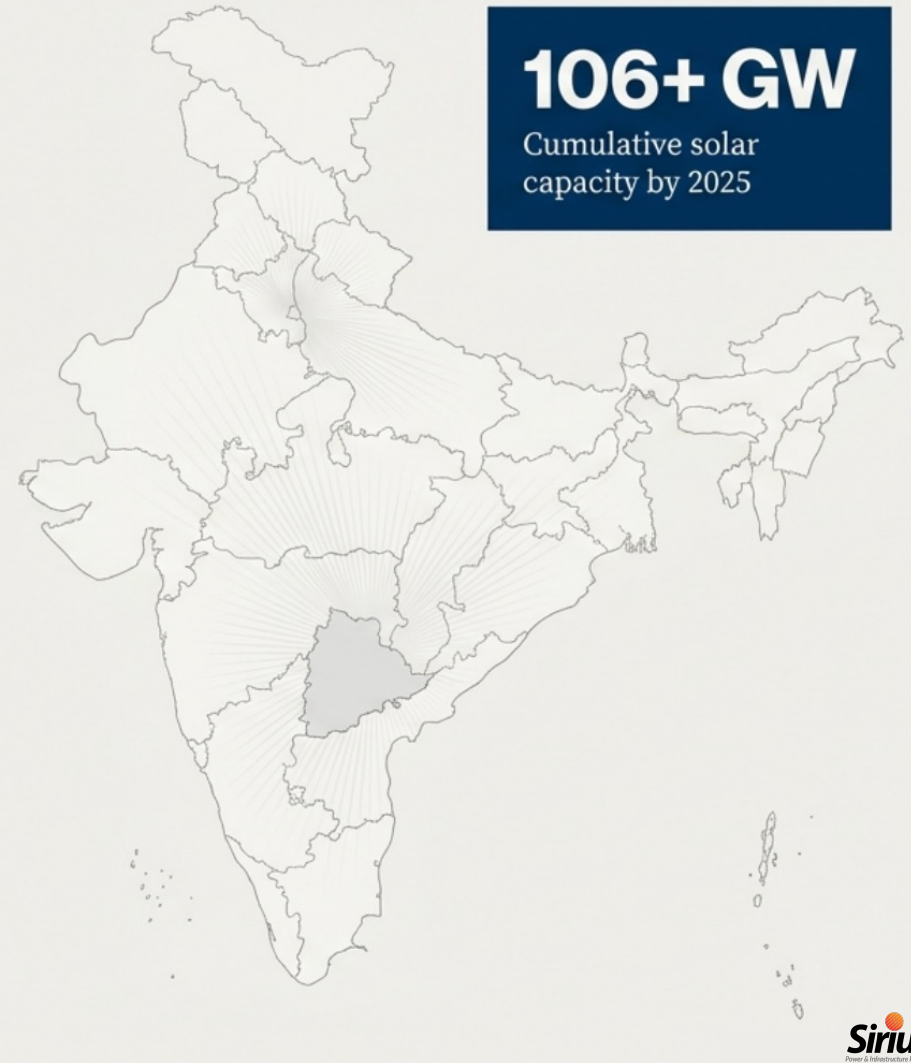
₹2.81 Crores



# India's Solar Fleet is at an Inflection Point.

As India targets 500 GW of non-fossil fuel capacity, the industry's focus must shift from building new capacity to optimising existing assets.

- A significant vintage of plants (commissioned 2014-2018) is now entering a critical mid-life phase where component degradation accelerates.
- The legacy 'fit-and-forget' approach to Operations & Maintenance (O&M) is proving detrimental to long-term asset value and the Levelized Cost of Energy (LCOE).
- This case study provides a blueprint for professionalising asset management to safeguard returns.

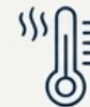




## The Proving Ground: A 4.5 MW Asset in Telangana's High-Stress Environment.

Capacity:	4.5 MW (DC)
Location:	Telangana, India
Module Tech:	Polycrystalline Silicon (Higher temp. coefficient)
Commissioning:	~5 Years Prior to Takeover (Entering degradation phase)
Previous O&M:	Local Contractor ("Broom Model")

## The Telangana Challenge



**Thermal Stress:** Ambient temperatures exceeding 40°C cause significant equipment derating.



**Soiling Load:** Red soil dust and industrial pollutants form a tenacious, cement-like layer.



**Grid Dynamics:** Congestion and curtailment risks require precise management.



# The Illusion of Uptime: How 98.5% Availability Masked Massive Revenue Leakage



**Plant Availability**

The metric that hides the truth



**Performance Ratio (PR)**

The reality of performance

Upon takeover, a comprehensive “Zero-Date Audit” revealed a classic case of the “Availability Trap.” The plant was technically *online*, but it was not converting sunlight into revenue efficiently. The ~8-9% gap between actual and design PR represented a significant, invisible financial loss.

# A Diagnosis of Underperformance: The Root Causes



## Severe Soiling & Cementation

Frequency-based cleaning was ineffective. Morning dew mixed with red soil, forming a cement-like layer that caused permanent shading on module cell rows.



## Thermal Derating & Clipping

Clogged filters and failed fans in inverters caused overheating, forcing them to throttle power output during peak generation hours (“clipping losses”).



## DC Health & Insulation Failures

Rodent damage and moisture ingress compromised DC cables, leading to low insulation resistance and “late wake-up” issues, losing 30-60 minutes of generation daily.



## The ‘Zero Inventory’ Risk

No on-site critical spares meant minor component failures resulted in downtime of days or weeks, waiting for parts procurement.

# Rejecting the 'Broom Model': Introducing the Neural Core Paradigm.



## The 'Broom Model'

- Relies on unskilled manual labour.
- Uses fixed, reactive schedules.
- Views the plant as static hardware.
- Focus: Minimising OPEX.



## The 'Neural Core'

- Treats the plant as a living organism.
- Uses data as its sensory input (IoT, Drones).
- Analytics engine is the processing 'brain'.
- Automated systems provide 'reflexes'.
- Focus: Maximising ROI and Asset Value.

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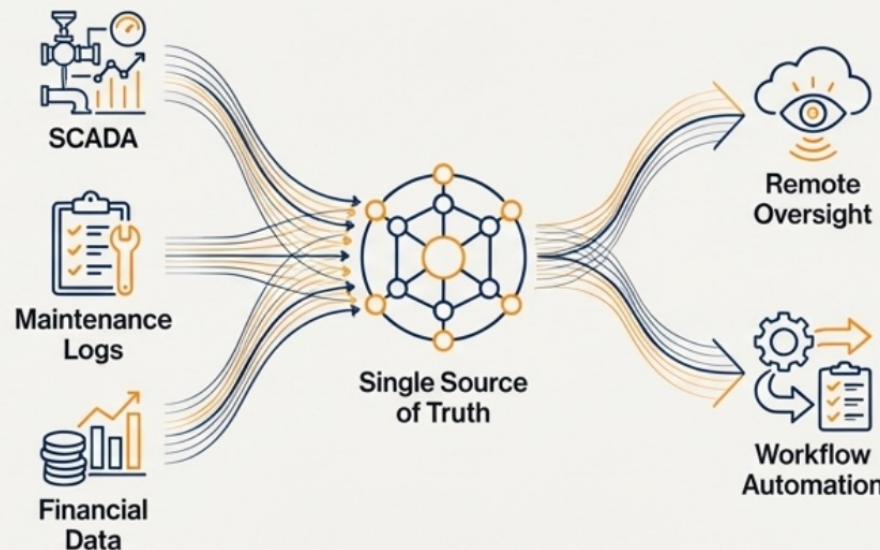
'This conceptual framework treats the solar plant as a living organism with a central nervous system.'



# The Digital Foundation: Sirius Operating System & Advanced Analytics.

## Sirius Operating System – The Command Centre

- Functions as a 'single source of truth,' integrating SCADA, maintenance logs, and financial data.
- Enables 24/7 remote oversight and workflow automation via a digital ticketing system.
- Tracks Mean Time To Repair (MTTR) from alarm to resolution.



## Sirius.Analytics – The Intelligence Layer

- Deploys machine learning to perform 'Virtual String Monitoring,' detecting underperformance without expensive hardware retrofits.
- Calculates a real-time Soiling Ratio to trigger cleaning precisely when it is most profitable.

### Key Principle: Data Sovereignty

“The Asset Owner retains complete ownership of the digital history, ensuring full transparency and independent verification of ROI.”



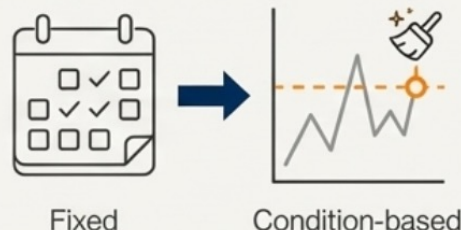
# From Data to Action: Re-engineering Physical O&M.

## 1. Smart Cleaning Strategy

**From:** Fixed schedules.

**To:** Condition-based triggers driven by the Soiling Ratio. A fundamental shift from 'cleaning for cleanliness' to '**cleaning for profit**'.

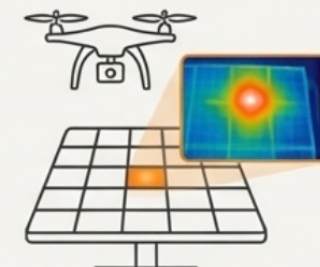
**Method:** Introduced Hybrid cleaning (dry microfiber brushes) to combat cementation, reduce water usage, and eliminate human error.



## 2. Comprehensive Preventive Maintenance

**Method:** Standardised quarterly drone-based thermography to detect hotspots (1.2% of modules found with severe issues).

**Method:** Implemented a rigorous "Inverter Hygiene" protocol, proactively replacing high-mortality components based on running hours, not failure.



## 3. Strategic Spare Parts Inventory

**Action:** Created an on-site stock of critical spares (fuses, PCBs, fans).

**Impact:** Reduced MTTR for minor faults from **48 hours** to **under 2 hours**.

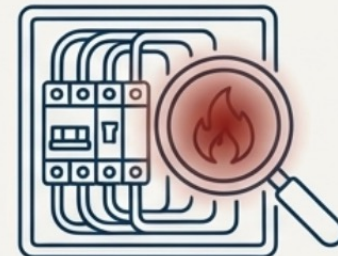
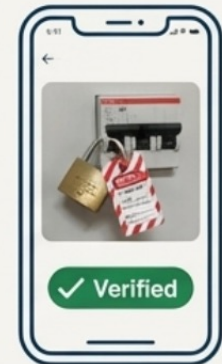


# Mitigating Risk: Engineering a Systemic Safety & Compliance Framework.

Safety is not a checklist; it is a 'cognitive function' of the operational brain.

## Key Safety Protocols Implemented

- **The Safety Liability Framework:** Sirius assumes the role of safety custodian. A **Qualified Electrical Person in Charge (QEPIC)** was appointed to authorise all high-voltage operations.
- **Digital LOTO (Lockout/Tagout):** Integrated into the mobile app, requiring photographic evidence of LOTO application before work commences.
- **Fire Risk Mitigation:** Thermographic scanning of all terminations in Combiner Boxes identified and rectified 14 critical heating points, a primary cause of DC arc faults.
- **Regulatory Alignment:** Full compliance with the **Factories Act, 1948** and state regulations. Earth pit resistance maintained at  $< 2$  Ohms to ensure personnel safety.





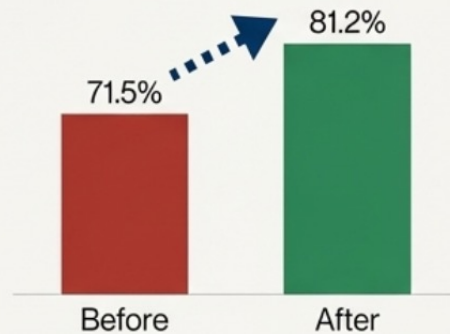
## The Economics of Excellence: A 4:1 Return on O&M Investment.

Financial Transformation (Annualized)			
Metric	'Broom Model' (Pre-Sirius)	'Neural Core' (Sirius)	Net Impact
Performance Ratio	71.5%	81.2%	+9.7%
Annual Generation	~6.50 MUs	~7.60 MUs	+1.10 MUs
Gross Revenue (@₹4.5)	₹2.92 Crores	₹3.42 Crores	+₹50 Lakhs
O&M Cost	₹11.25 Lakhs	₹21.4 Lakhs	-₹10.15 Lakhs
<b>Net Operational Income</b>	<b>₹2.81 Crores</b>	<b>₹3.2 Crores</b>	<b>+₹39.6 Lakhs Gain</b>

**The Bottom Line:** The revenue gain outpaced the increased O&M cost by a factor of nearly 4:1, delivering a powerful ROI for the asset owner.

# The Turnaround in Numbers: Restoring the Asset to Peak Performance

## Performance Ratio Recovery



From **71.5%** to **>81.2%**

An absolute gain of **9.7%**.

## Energy Generation Boost

**+ ~1.1 Million  
Units (MUs)** ↑

Increase in annual generation.

## Specific Yield Improvement



From **~3.8** to **~4.4** kWh/kWp/day

A direct measure of efficiency gain.

This recovery was achieved within the first 2 months of intervention, demonstrating the rapid impact of the new framework.

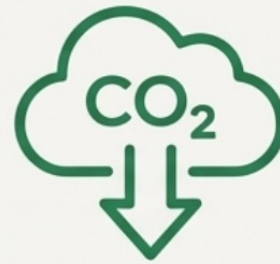


# Value Beyond the Balance Sheet: A Measurable ESG Impact.



## Water Conservation Leadership

Shift to Hybrid cleaning methods reduced water consumption by ~30%. Saved approximately **0.3 million litres of water annually** in the water-stressed Telangana region.



## Carbon Footprint Reduction

The 16% increase in energy yield translates to an additional **~800-900 metric tons of CO<sub>2</sub> offset annually**. This creates a tangible 'Carbon ROI' for the asset owner.



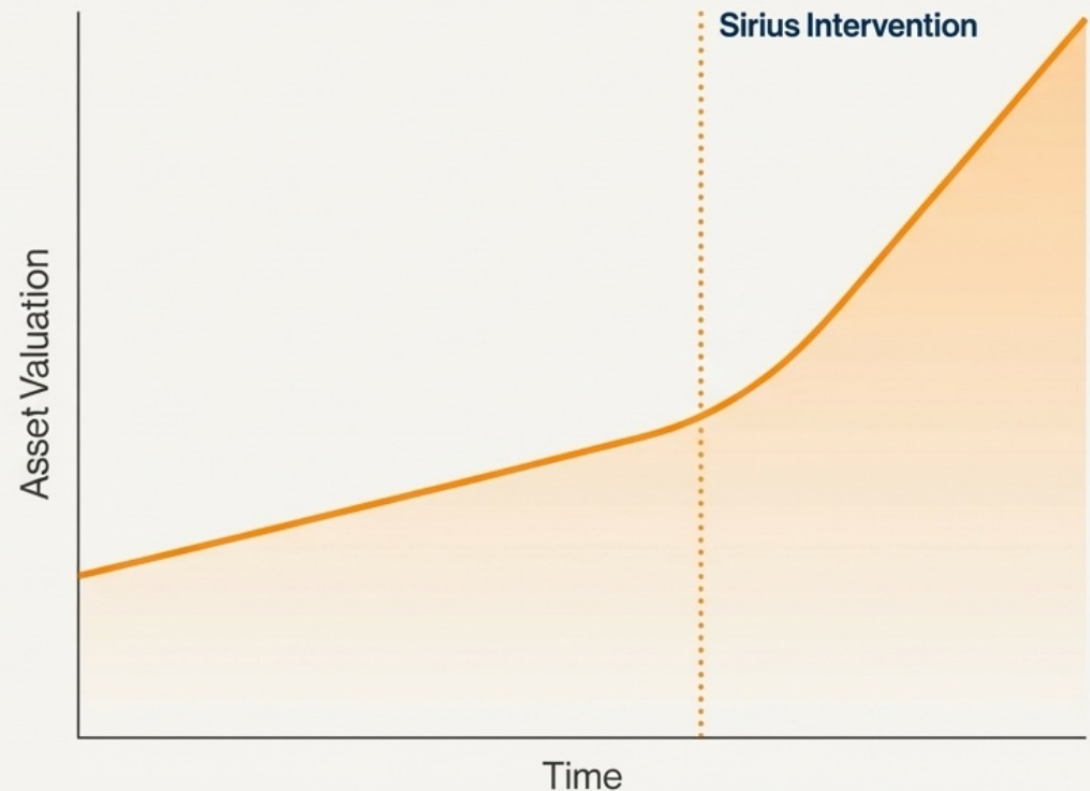
## Circular Economy & Waste Management

A strict 'Zero-Landfill' policy for e-waste. Damaged modules were routed to certified recyclers for material recovery, ensuring environmental compliance.

# Enhancing Long-Term Asset Valuation and Bankability.

## Key Value Drivers

- **Improved Bankability:** A complete digitised history, documented compliance, and stable high-performance data make the asset more attractive for refinancing at lower interest rates.
- **Life Extension:** Proactive maintenance, especially reducing thermal stress on inverters and rectifying cable faults, effectively extends the Residual Useful Life (RUL) of the plant.
- **Partnership Model:** The Bonus & Liquidated Damages (LD) commercial model aligns financial interests, transforming the vendor-client relationship into a true partnership focused on maximising generation.





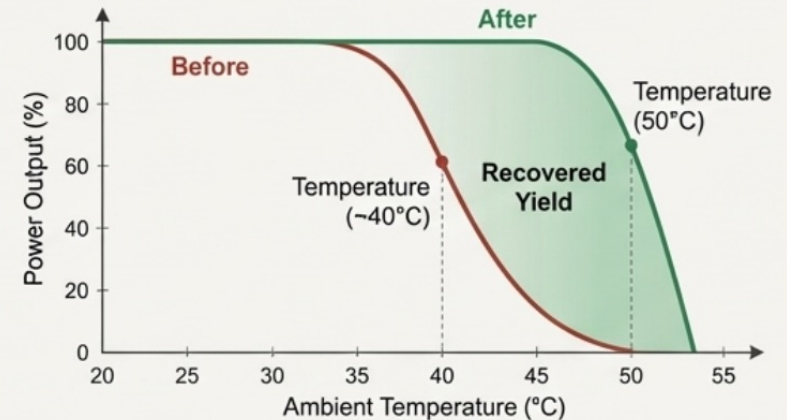
# Technical Deep Dive: Solving Critical Engineering Failures

## Case 1: Inverter Thermal Management

**The Issue:** Inverters were 'clipping' power at 40°C instead of the rated 50°C due to poor heat dissipation.

**The Fix:** Revamped cooling systems with high-static pressure fans and chemical cleaning of heat sinks.

**The Result:** Shifted the derating curve, recovering ~2% of total daily yield during summer months.



## Case 2: Underground Cable Fault Remediation

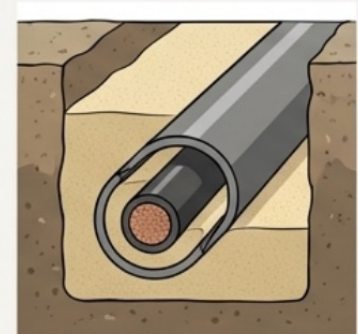
**The Issue:** Improper backfilling during construction led to 12 major cable faults, causing low insulation resistance (<1 MΩ) and morning trips.

**The Fix:** Used Time Domain Reflectometry (TDR) to locate faults with precision, then excavated and re-laid cables in protective sand bedding.

**The Result:** Insulation values improved to >100 MΩ, eliminating faults and enhancing safety.



Before



After

# The Project V Turnaround is a Blueprint for India's Solar Future

The 'Availability Trap' is real, but escapable.  
By replacing the 'Broom Model' with the 'Neural Core,' we did not just restore an asset's performance; we redefined its potential.

## Data is the New Oil



Without granular, real-time data, asset owners are flying blind.

## Quality is an Investment



The premium for professional O&M yields exponential returns in revenue, asset life, and risk mitigation.

## Safety is Systemic



Operational discipline and uptime depend on integrating safety and compliance into the core of operations.

**As India marches toward its 2030 goals, operational excellence is no longer optional. It is the foundation of a sustainable and profitable green energy future.**